

Postdoctoral Researcher – *Synergies between indigenous and FDI-based firms*

**J.E. Cairnes School of Business & Economics/ Centre for Entrepreneurial Growth and Scaling at the
Whitaker Institute**

Ref. no. NUIG RES-065-21

Applications are invited from suitably qualified candidates for a full-time fixed term position as a Postdoctoral Researcher at the National University of Ireland, Galway. The successful candidate will be part of the project team on a project entitled “*Synergies between indigenous and FDI-based firms*”.

This position is available from September 2021 to contract end date of 31st August 2022.

Job Description:

The successful candidate will work in a team under the supervision of Professors [Jonathan Levie](#) and [Esther Tippmann](#). In Ireland, the growth and scaling of indigenous firms is often seen as being hampered by the substantial presence of foreign-owned companies. Instead of seeing the growth and scaling of indigenous and FDI-based firms as being in competition, this project seeks to explore their complementarities and synergies as well as possible policy interventions to realise better any potential synergies.

Duties:

- Undertake and prepare literature reviews to formulate a robust theoretical background
- Empirical data collection and analysis using appropriate qualitative techniques
- Contribute to the writing of research papers for publication in top-level outlets in the fields of entrepreneurship and management
- Contribute to the writing of policy-oriented reports or white papers
- Develop and support the delivery of executive education
- Actively participate in new funding opportunities, such as the development and writing of proposals
- Liaise with stakeholders in the local, national and international ecosystem relating to scaling and strengthen those relationships
- Attend national and international meetings and conferences
- Contribute to the management and reporting requirements of the project
- Lead and support the hosting of events, seminars or workshop related to the emerging Centre for Entrepreneurial Growth and Scaling

Qualifications/Skills required:

Essential Requirements:

- Ph.D. in entrepreneurship, strategy, public policy or other relevant disciplines
- Record of publication in entrepreneurship, strategy or other relevant disciplines
- Evidence of excellent research skills, including of qualitative research approaches
- Evidence of excellent communications skills, including with senior executives/firm founders
- Strong coordination, project management and teamwork skills
- Be a motivated self-starter, as well as being focused and exacting in work ethic.

Desirable Requirements:

- Experience with interviewing senior executives/founders and advanced qualitative data analysis techniques
- Good record of participation in the academic community
- Good dissemination skills targeting non-academic audiences (policy-focused)
- Track record of engagement with a diverse set of external stakeholders, such as policy or industry advocacy groups
- Good teaching experience

Salary: €38,631 to €41,026 per annum pro rata for shorter and/or part-time contracts (public sector pay policy rules pertaining to new entrants will apply).

Start date: Position is available from September 2021

Further information on research and working at NUI Galway is available on [Research at NUI Galway](#). Researchers at NUI Galway are encouraged to avail of a range of training and development opportunities designed to support their personal career development plans. NUI Galway provides continuing professional development supports for all researchers seeking to build their own career pathways either within or beyond academia. Researchers are encouraged to engage with our Researcher Development Centre (RDC) upon commencing employment - see www.nuigalway.ie/rdc for further information.

For information on moving to Ireland please see www.euraxess.ie

Further information on Whitaker Institute can be found at <http://whitakerinstitute.ie/>

Informal enquiries concerning the post may be made to Professor Jonathan Levie (jonathan.levie@nuigalway.ie) and Professor Esther Tippmann (esther.tippmann@nuigalway.ie).

To Apply:

Applications to include a covering letter, CV (in word or PDF only), and the contact details of three referees. Applications should be sent via e-mail to Courtney Yanta: courtney.yanta@nuigalway.ie. Please put reference number **NUIG RES-065-21** in the subject line of the e-mail application.

Closing date for receipt of applications is 5.00 pm Friday 30th April 2021.

Interviews are planned to be held by the end of May 2021.

All positions are recruited in line with Open, Transparent, Merit (OTM) and Competency based recruitment.

Due to the University closure related to COVID-19, interviews may have to take place virtually and start dates may need to be delayed.

NUI Galway reserve the right to re-advertise or extend the closing date for this post.

National University of Ireland, Galway is an equal opportunities employer.